

AFOA BC Events

- 4 conferences
 - June, September, December, March
 - Charged \$600 for virtual and \$700 for in-person, we still have credits on file at this amount
- 6 regional budgeting workshops (proposal sent to ISC for \$67,000)
 - P&ID
 - Aim for one in May or June (pre-conference?)
 - \$495 per person
 - 10am-2pm for 2-days
- 8 community workshops
 - Follow up on leads from 2020
- 5 Indigenous Business Workshops (\$25,000)
 - Innovate BC
 - One in May if next week goes well
 - Free event
- PSD 10-Year Grant Workshop (deferred revenue from 2021)
 - Follow-up workshop potential
 - Build on the one we just delivered “10-Year Grant: 201”
 - Sponsorship or delegate charge?
- Audit Prep (deferred revenue from 2021)
 - Fall 2021
 - FNHA & CMHC to sponsor instead of ISC?

Other funding and work

- ISC Lands and Ec Dev
 - \$50,000 for conference
 - \$50,800 for BC Indigenous Ec Dev Pathfinders Table
- Financial capacity
 - Proposal to ISC for \$80,000 to combine with \$120,000 to do a cohort for the CPA Canada/AFOA Canada Certificate program – 20 students – 1 year certificate transferable to CAFM and CPA
- CPA BC Youth Event
 - On Steering committee to do a fall event to get Indigenous youth interested in Finance\business – participation with Post secondary institutions (UBC, SFU, Cap U etc.); MNP, FMB; Metis nation

Funding options to explore

ISC stays on the list as we believe funding could pop up throughout the year as it has the last couple of years.

- FMB
- NRT
- ISC

- LEDSP
- WED

Sponsorship

There will be some organizations listed here as well as Corporate membership, these organizations are where I see potential to move them up a level from standard to corporate to “Silver or Gold” Corporate Sponsorship. For example, PSD is interested in corporate minimally but there is also the potential to build more 10-year grant workshops with them. And Humanity Financial is certainly interested in developing and delivering a workshop on our behalf.

- FNFA
- PSD
- BMO
- RBC
- CPABC
- HUB
- Humanity Financial
- Harris & Company
- Eagle Bay Financial

Corporate Membership

- AON
- AOS
- CPABC
- HUB
- FNHA
- Dixon Mitchell
- The Answer Company
- First Nations Marketing Housing
- Humanity Financial
- Aboriginal Housing Management Association
- Coastal First Nations
- Harris & Company

Previous Corporate Members

These organization didn't renew in 2020 but the relationship will still be there to see for 2021-22

- Deloitte
- ATCO
- Mandell Pinder
- Crowe Mackay