

DRAFT - 2021/22 BUDGET

	2022 BUDGET	2021 Annual Budget	2021 Actuals
REVENUE			
DISC Core funding	-	85,000	0
DISC Program funding - current year	147,300	369,965	265,500
DISC Program funding - previous year	220,882	82,535	20,000
Other funding	60,000	112,800	183,428
Conferences	316,000	420,000	25,450
Workshop fees	153,400	105,000	32,831
Salary survey funding	-		
Salary report sales	2,000	10,000	3,200
Membership	130,000	95,000	73,807
Job Postings	6,000		
Investment revenue	24,000	26,000	19,764
Other revenue		0	74,735
	1,059,582	1,306,300	698,715
COST OF SERVICE DELIVERY			
DISC Program expenses - current year	132,570	407,250	72,600
DISC Program expenses - previous year	219,000		44,035
Other funders	23,500	95,000	67,000
Conferences	205,550	150,000	50,043
Workshops	44,000	53,200	14,012
STRIPE transaction charges			0
Salary survey contractor			0
Delivery and courier charges		1,900	72
	624,620	707,350	248,062
Gross Margin	434,962	598,950	450,653
OPERATING EXPENSES			
Office rent	-	61,356	45,668
Equipment leases	1,556	9,900	13,217
Office and printing supplies	1,200	2,400	1,756
Postage and courier	-	2,000	1,436
Telephone	1,680	2,696	1,410
Staff cell phones	3,600	3,600	3,787
Office file storage	-	0	2,300
Agency insurance	2,760	2,760	2,626
Marketing	14,000	17,500	5,170
Licenses and permits	2,350	2,350	2,646
Bank and ADP charges	2,000	2,000	2,315
Internet and website	12,150	9,144	3,457
Hardware and software	7,860	2,180	5,612
Accounting services	30,000	42,000	24,600
Audit fees	15,000	15,000	12,500
Consultant services	30,000	7,500	7,900
Legal services	1,000	3,000	0
Professional services	-	0	9,781
Salaries, wages and benefits	311,666	311,300	267,960
Staff travel - operations	6,000	9,000	4,787
Director honorariums	16,800	21,000	4,500
Director travel	21,300	31,900	10,749
Director meeting rooms	1,500	2,000	1,108
Annual general meeting	7,150	10,150	3,616
Strategic planning			0
AFOA Canada conference	12,600	14,200	0
Advisory committee	-	9,614	0
Investment management fees	4,400	4,400	3,114
	506,572	598,950	442,014
NON-OPERATING EXPENSES			
Amortization			4,193
Gain/loss on disposal of assets	-		4,255
Realized gain (loss) on investments			
Unrealized gain (loss) on investments			(62,210)
NET SURPLUS (DEFICIT)	(71,610)	\$0	\$62,401